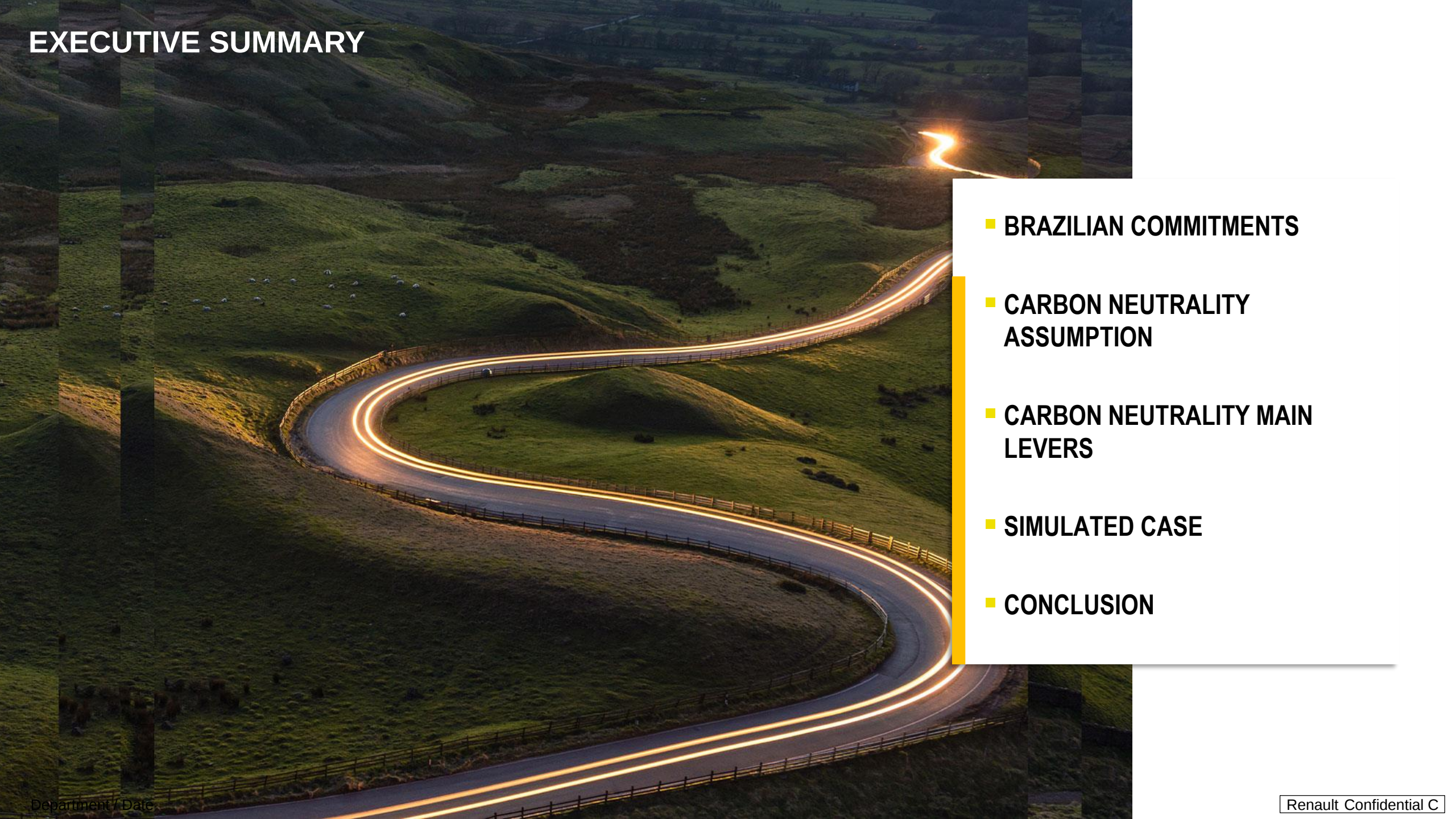




CARBON NEUTRALITY CHALLENGES IN THE TRANSPORT SEGMENT

MARCUS VINICIUS AGUIAR

EXECUTIVE SUMMARY



- **BRAZILIAN COMMITMENTS**
- **CARBON NEUTRALITY ASSUMPTION**
- **CARBON NEUTRALITY MAIN LEVERS**
- **SIMULATED CASE**
- **CONCLUSION**

THE FUTURE OF THE AUTOMOBILE TECH IN BRAZIL

DRIVERS

EMISSIONS

- Global politics
- PROCONVE
- Emissions in huge circulation centers (big cities)

CO2 and FE

- COP21 agreements
- ROTA2030
- WtW

SAFETY

- Connectivity
- ADAS
- Crash test

INFLUENCERS

ENERGY MATRIX

- Biofuels
- Petroleum
- GNV
- H2
- Electric Energy Matrix
- E-fuels (combustível sintético)

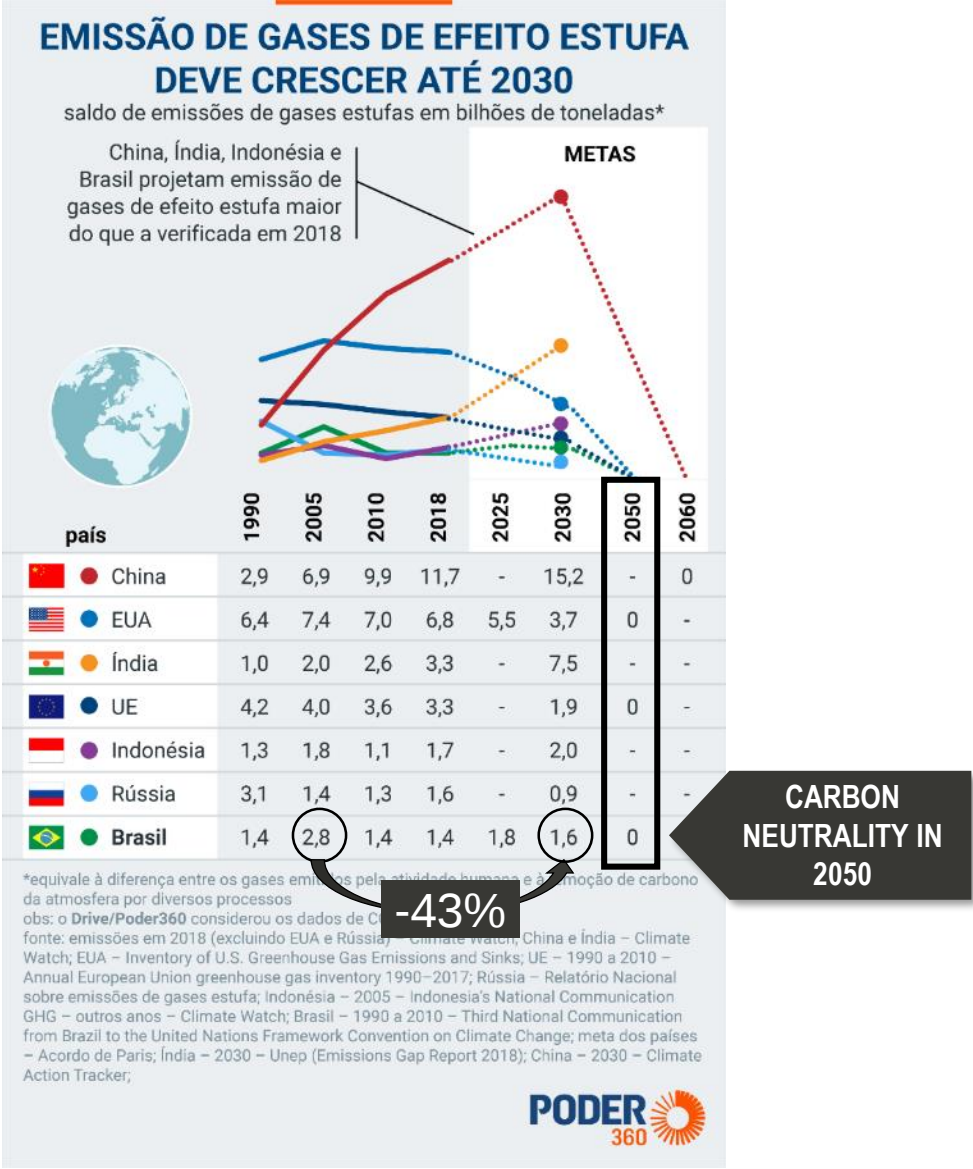
MARKET TRENDS

- Social/Economic Situation
- Circular Economy
- Market
- Carsharing
- Public transport
- Infrastructure
- Autonomous driving

CO2 ASSESSEMENT: KEY SOURCES

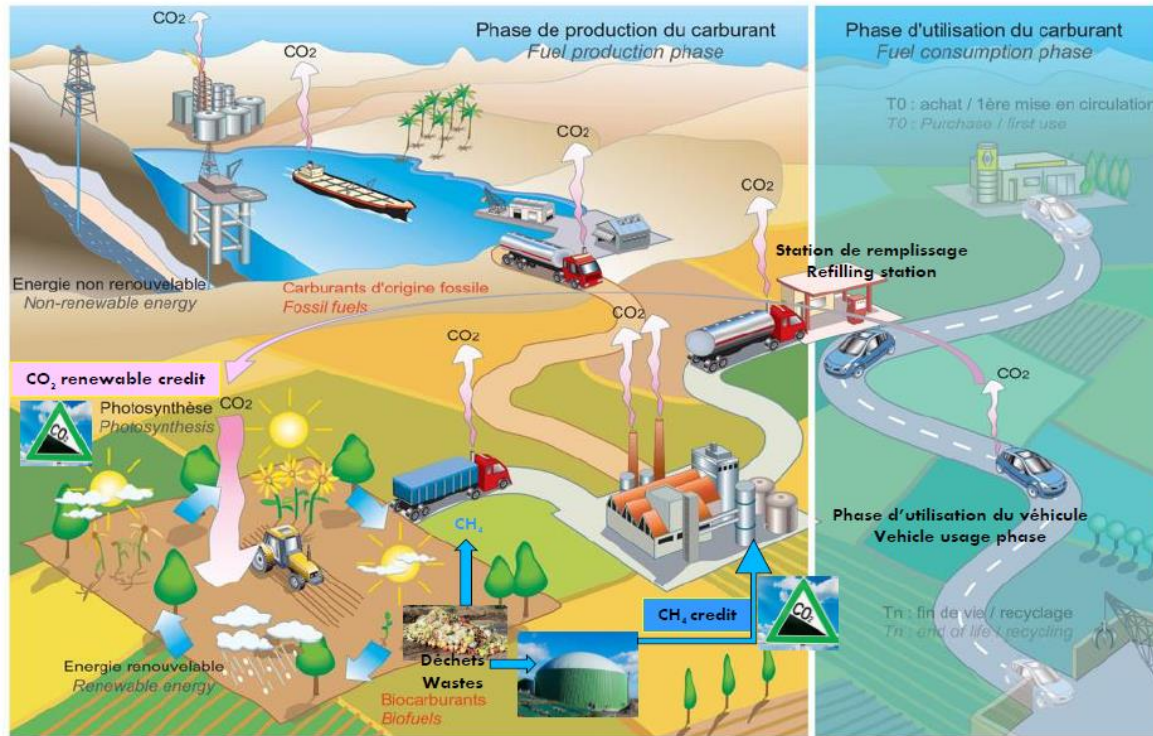


BRAZILIAN COMMITMENTS – COP21 / 2021 LEADERS SUMMIT ON CLIMATE



- KEY CO2 TARGETS FOR BR IS CARBON NEUTRALITY IN 2050
- 37% CO2 REDUCTION IN 2025 COMPARED TO 2005
- 43% CO2 REDUCTION IN 2030 COMPARED TO 2005

CARBON NEUTRALITY ASSUMPTION – WELL TO WHEEL



Manufacturing		Use Phase		Others
Supply Chain	Production (In-house)	Energy sources	Consumption	Recycling & Others

$$CO_2e = CO_2e + \left[\frac{gCO_2e}{MJ} \times \frac{MJ}{km} \right] \times km + CO_2e$$

Carbon Intensity gCO_{2e}/MJ



Energy Efficiency MJ/km

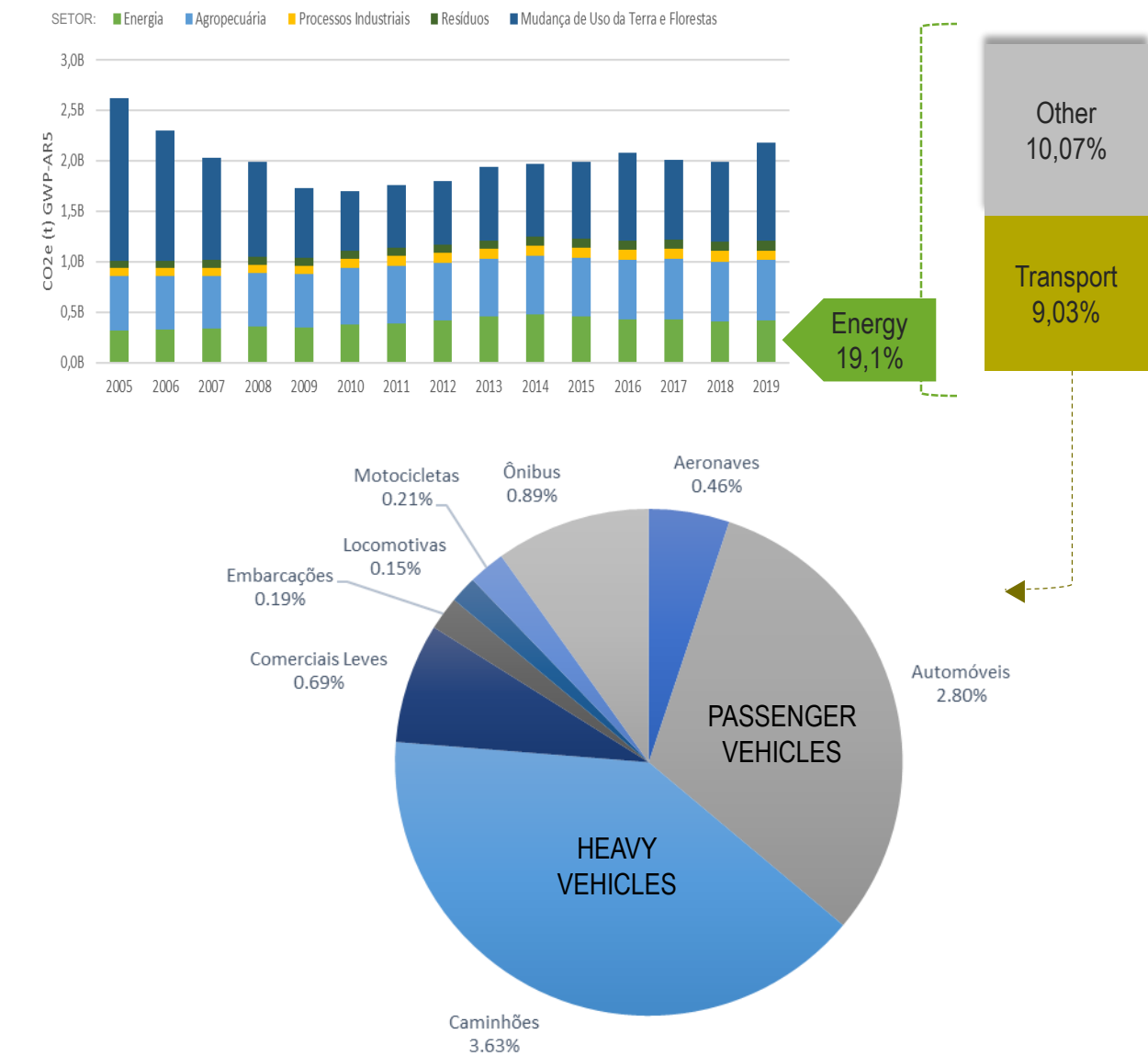


- WELL TO WHEEL CONCEPT IS KEY TO DETECT TECHNOLOGY AND FUEL MATRIX FOR CARBON NEUTRALITY
- ENVIRONMENT EFFICIENCY : CARBON INTENSITY ON ENERGY MATRIZ
- ENERGY EFFICIENCY: LINKED TO VEHICLE AND PWT TECHNOLOGY

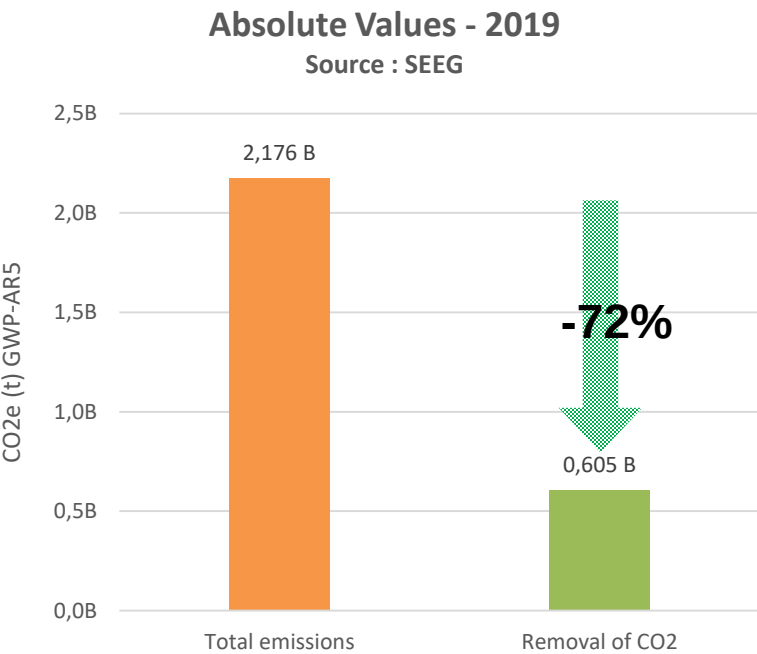
CARBON NEUTRALITY CHALLENGES IN THE TRANSPORT SEGMENT

CARBON NEUTRALITY ASSUMPTION – BIG CHALLENGE

PARTICIPATION OF THE AUTOMOTIVE SECTOR IN THE COUNTY'S GLOBAL CO2 EMISSIONS



TARGET FOR CARBON NEUTRALITY IN USE PHASE: -72% gCO₂/km



CARBON NEUTRALITY MAIN LEVERS

PASSENGER VEHICLES

TRUCK / BUS / LIGHT COMMERCIAL CARS

ENERGY EFFICIENCY



GDI → MHEV → HEV → EV

Fuel Cell

EV / HEV: light commercial cars and bus

Fuel Cell / H₂ICE: heavy truck

Management intelligence of load and driving

ENVIRONMENT EFFICIENCY



Increased ethanol consumption,
Ethanol 2G,
Clean Electric Energy

Opportunities:
Biodiesel
H₂ Verde
Diesel Verde (HVO),
E-fuel;



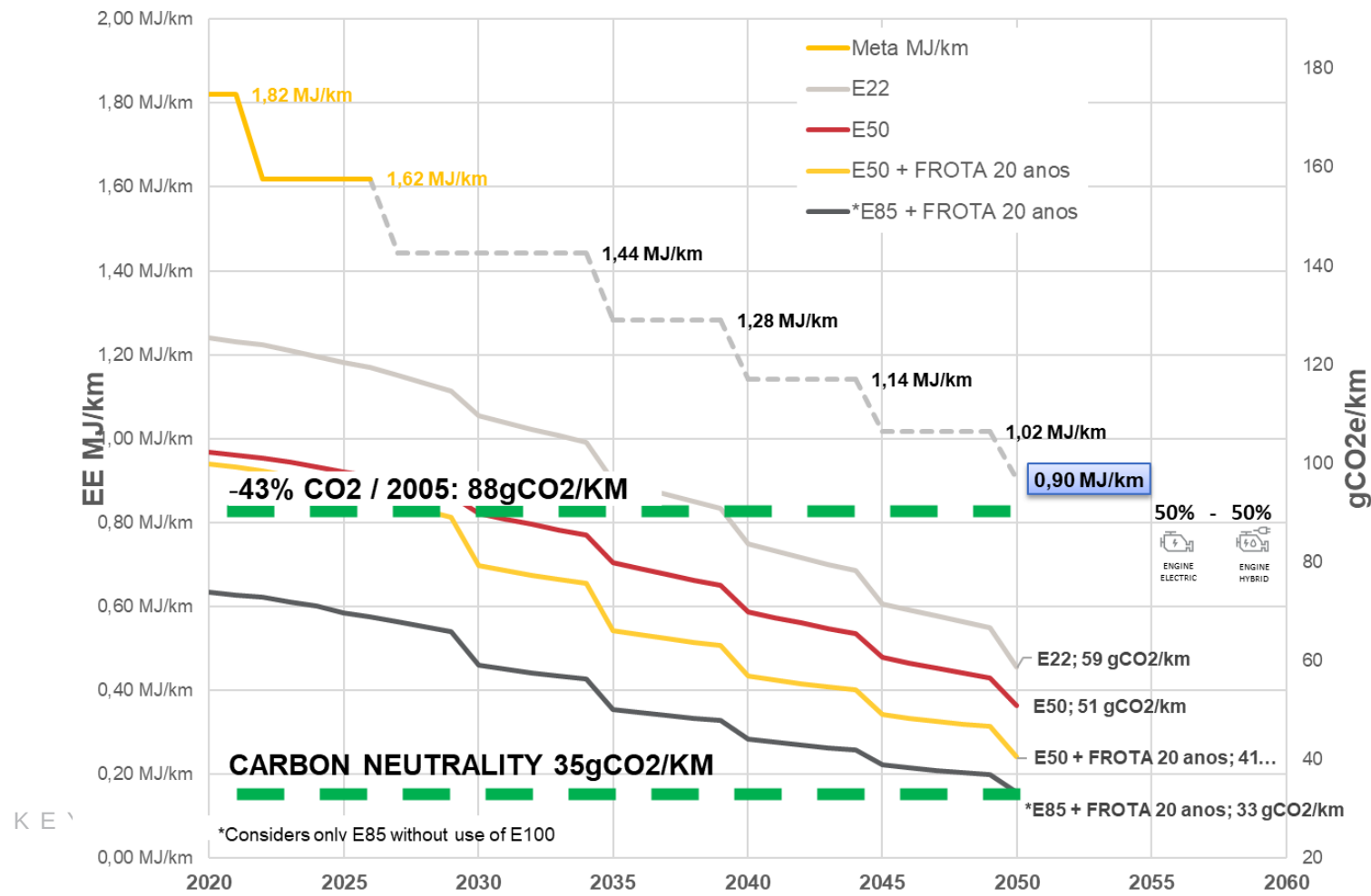
FLEET RENEWAL



Circulation limitation of legacy product

CARBON NEUTRALITY CHALLENGES IN THE TRANSPORT SEGMENT

CARBON NEUTRALITY MAIN LEVERS (SIMULATED CASE)



- COP 21 – ETHANOL PUSH
- ENERGY EFFICIENCY / ELECTRIFICATION
- BIOFUEL AS AN IMPORTANT ASSET
- FLEET RENEWAL POLITICS



CONCLUSION

Positive

- Public policy consolidation
 - Improvement in Energy Efficiency of new vehicles (new technologies)
 - Increase of renewable energy
 - Clean sources for electricity production
 - Increase absorption of CO2 (reduction of deforestation)
 - Renewal or fleet limitation policy
- Carbon market (purchase of credits)
- H₂ Market

Challenging

- Economic growth scenario
- Country Infrastructure (Ethanol and Electric recharge)
- Cost of new technologies (batteries and fuel cells / H₂)
- Automotive industry's capacity for R&D investment



THANK YOU